



Harvest Business Advisors - Construction Company Business Brokerage Representations 2.1.2018

We are a small M&A shop with three partners. You will work directly with a partner, not a newbie associate. We sell 4-8 companies in a typical year. About 35% of our clients are in the construction area. In addition to our professional degrees and licenses we have over 40 years combined business brokerage, business valuation, and M&A experience. We have a partner with extensive large job project management and estimating experience with a major general contractor. That partner as spent 10 years as co-owner of a family homebuilding business that delivered up to 70 homes in a year. Other partners have similar experiences in different industries. Combine that with our structured sales process and we will get you excellent results including a high price.

All Figures are for firm revenues:

Electrical Contracting business
(Represented Buyers) \$40 Million Revenues 2012

Gas Fireplace Retail and Installation Business
Sold it twice over the span of 3 years
2012 and 2015 \$3 M Revenues

Electrical Commercial Contracting Company
Sold in September of 2017 \$12 M Revenues

HVAC Company – Government Contractor
Sold March of 2017 \$12 M Revenues

HVAC Company
Sold in May of 2017 \$2 M Revenues

Water and Fire Remediation Company
Sold in December of 2017 \$1.5 M Revenues

Home Siding and Roofing Business
Sold in 2013 \$3 M Revenues

HVAC Company
Current listing
\$8 M Revenues

Paving and Sealing Company
Current listing
\$6 M Revenues

Concrete Subcontractor
Current listing
\$6 M Revenues

Masonry Construction
Current Listing
\$8 M Revenues

Commercial Insulation Business
New listing for 2018
Harvest has done two valuations for this owner and now we will be putting the business on the market
\$4 M Revenues

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